## A Better Way to Connect Applications to On-Premise Customer Data





# Get to Market Faster, Reduce IT Modernization Risk, and Lower Connectivity Expenses by 50%

### **Connecting to Customers is Messy**

Software vendors are modernizing their applications to deliver more robust functionality and gain competitive advantage. Moving to the cloud is the most obvious choice for their infrastructure, but for many this is not an option. Applications that rely on on-prem data from multiple customer or partner environments struggle to migrate, and when they do, are forced to architect networks that are difficult to scale. The result is increased costs, delays and lack of visbility and control.

#### Challenge One

#### **Legacy Networks Leave Technical Debt and High Costs**

Existing network architectures have built a patchwork of solutions that limit cloud migration, while hardware suppliers continue to force refresh of expensive equipment.

#### Challenge Two

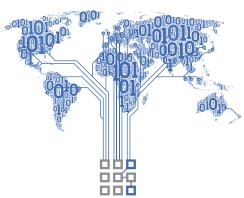
#### **Difficulty Managing Secure Data Connections to Third Parties**

Technologies such as VPN and MPLS have limited functionality for cloud application deployments. Limited control and visibility into the security and compliance of these connections increases risk.

#### Challenge Three

#### **Enterprise-Level Scaling Grows Increasingly Expensive**

Cloud applications require an increasing number of connections to 3rd party data and services, leaving a complex network support structure dependent on retaining highly skilled talent to manage.



# The platform for securely connecting the cloud to the edge

- Enable Innovation
- Accelerate Time To Market
- Improve Customer Experience
- Lower Operational Costs

#### The Solution is Trustgrid

With Trustgrid, the network becomes just another cloud service. Automate provisioning of new connections with a hardware agnostic network infrastructure that increases security, adds next generation management features, and is continually improving. Delivered as a cloud-native solution, Trustgrid replaces VPN and MPLS connectivity as well as the complexity and costs associated with them.

For More Information Visit www.trustgrid.io



#### **Feature Rich and Ready for Tomorrow**

#### Shared **Network**

Connect and share network responsibilities with on-premise and 3rd party data owners

#### **Future Proof Infrastructure**

End dependence on expensive hardware with cloud-native, software defined connectivity

# Globally Scalable

Simplify workload of deployment, management, and maintenance to 1000s of connections

#### **Overcome the Challenges of Cloud Migration**

Trustgrid allows application providers to deliver their applications from the cloud by enabling seamless network connectivity from the cloud to the edge. As a network designed to connect a centralized application to 100s or 1000s of unique environments, application providers get all of the tools they need to leverage data from customer data centers and other edge locations. Modernizing your connectivity is critical to cloud success and the benefits are measurable.

- **Lower Costs** 50% reduction in capital expense versus traditional solutions
  - Redeploy highly skilled IT staff required to implement and support
  - Reduce networking operating expenses by up to 30%
  - Centralize global networking operations through a simple cloud portal

#### **Accelerate The** Race To The Cloud

- Deploy new customer connections in days or weeks
- Quickly replace complex, limited function WAN technologies
- Unlock faster, more efficient cloud migrations
- Modernize the IT department with DevOps style connectivity

#### **Better Security and** Compliance

- Remain compliant with automated patching and updating
- Let data stay in place while allowing access by remote applications
- Extend security to the edge with Zero Trust network connectivity
- Realtime monitoring of all stakeholders and provisioned resources

Overcome the challenges of moving to the cloud while improving the security, compliance, and costs of connecting to on-premise data.